



# Exciting Career Opportunity: Business Development Associate at TWOSS Learning

Embark on a dynamic career journey with TWOSS Learning Private Limited. Our Business Development Associate position offers a unique blend of on-the-job training and MBA studies.



# Comprehensive On-the-Job Training Program

- 1** — **Duration**  
30-day intensive program designed to kickstart your career.
- 2** — **Classroom Training**  
First 7 days focused on building foundational skills.
- 3** — **Hands-On Experience**  
Remaining days dedicated to practical, on-the-job training.





# Attractive Compensation Package

## OJT Stipend

Earn 15,000 upon successful completion of the 30-day training program.

## Hiring Incentive

Receive a flat 2,500 incentive for each successful hire during OJT.

## Post-OJT CTC

Enjoy a competitive CTC of 7LPA (4 LPA Fixed +3 Variable) to 8 LPA (5LPA Fixed +3 Variable) based on performance.

## MBA Support

Benefit from 100% course fee loan provided .

# Clear Performance Criteria

- 1 Daily Profiling Daily targets**  
Minimum 20 eligible Profiling In a day
- 2 1st Round Interviews Daily targets**  
Minimum 20 Telephonic round interview should be done In a day
- 3 2nd Round Interviews Daily targets**  
Minimum 2 2nd Round interview should be done In a day



# Rapid Career Growth Opportunities

1

## **OJT Fast-Track to Business Development Manager !**

BDTs in OJT: Complete 6 hirings during your OJT to qualify for a direct promotion to Business Development Manager , Pass the managerial interview and take the leap!

with a 20% to 25% salary increase and the opportunity to lead your own team .

2

## **Fast-Track for BDA to BDM with a Salary Hike!**

BDAs After OJT : If you complete 6 hirings for three consecutive months, you'll be promoted directly to Business Development Manager with a 20% to 25% salary increase

and the opportunity to lead your own team

3

## **Ongoing Promotions**

Earn promotions every 3 months with 20% to 25 % salary increases.



# MBA Program Integration



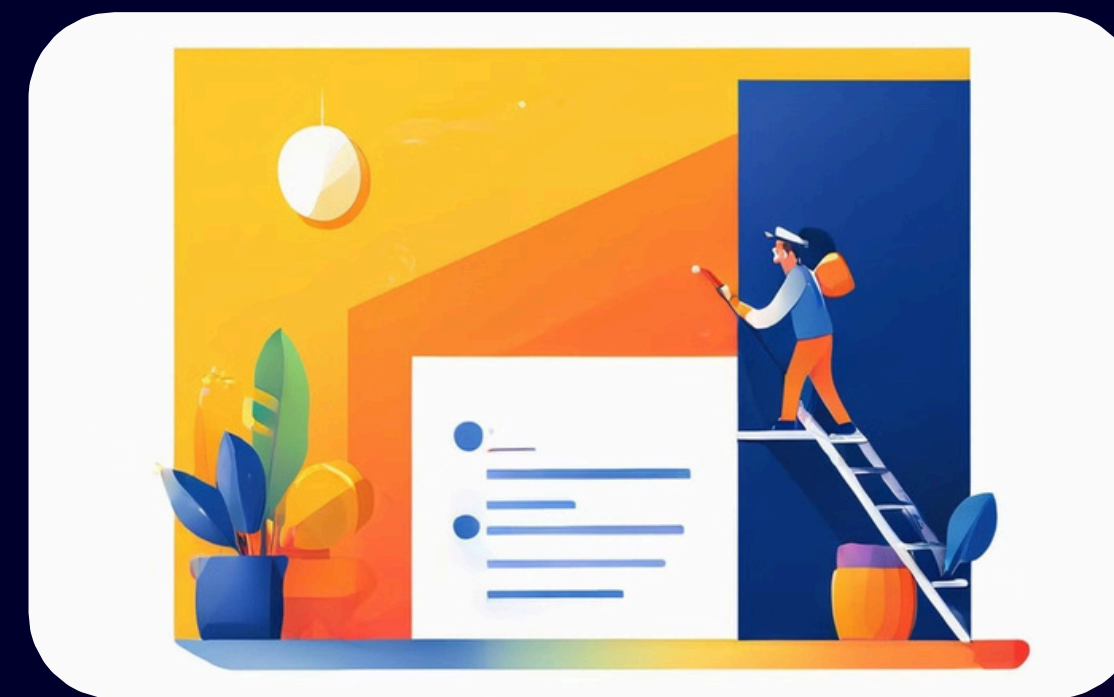
## Course Fee Loan

Get A 100% Loan for MBA course fee with 0% interest rate , alleviating the financial pressure on your education.



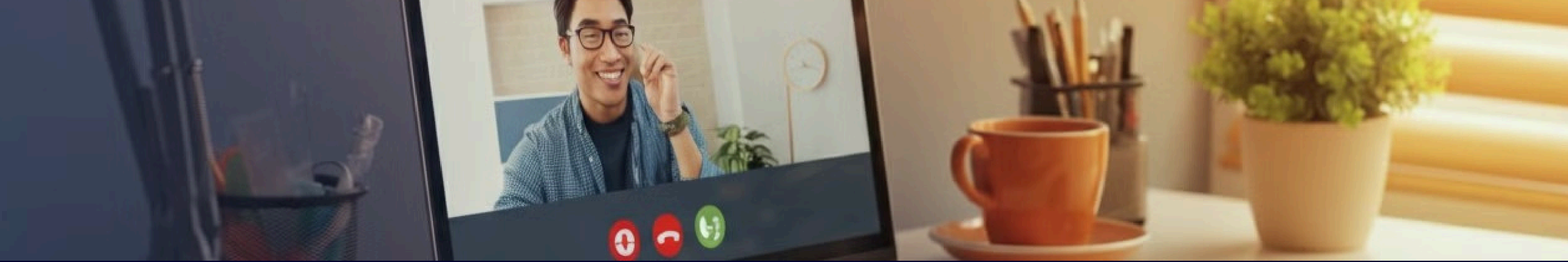
## EMI Deduction

The company covers your first EMI and admission charges, deducted from your stipend or salary.



## Career Advancement

Earn your MBA while gaining valuable work experience and accelerating your career growth.



# Flexible Work-from-Home Environment



## Flexible Schedule

Work Monday to Friday, 11:00 AM to 09:00 PM. However, during the last 7 days of each month, there will be no days off to ensure we hit our monthly goals.



## Tech Setup

stable internet, quiet workspace, reliable laptop, work phone, active camera/mic, and a work-only SIM card



## Business Casual

Maintain professional appearance for student interactions.



## Official week off

5-day working Saturday and Sunday Off except for the last Saturday and Sunday of each month, which will be working days.

# Supportive Work Culture

## Team Collaboration

Work alongside motivated professionals in a dynamic environment.

## Mentorship

Receive guidance from experienced leaders in the industry.

## Work-Life Balance

Enjoy a structured schedule with clear expectations.

## Emergency Leave

One emergency leave allowed during OJT after classroom training.







# Skills Development

1

## Communication

Enhance your ability to engage with clients and colleagues effectively.

2

## Sales Techniques

Learn cutting-edge strategies for successful business development.

3

## Time Management

Master the art of balancing work responsibilities and MBA studies.

# Industry Exposure



## Education Sector

Gain insights into the growing field of educational technology.



## Business Development

Learn best practices in client acquisition and relationship management .



## MBA Program

Understand the intricacies of higher education and career advancement.

# Performance-Based Rewards During OJT

Achievement	Reward
2-5 Hirings	7 LPA CTC (4 LPA Fixed +3 Variable)
6+ Hirings	8 LPA CTC (5 LPA Fixed +3LPA Variable) + Eligible for BDM Interview 20% to 25% salary increase and the opportunity to lead your own team.
If qualified For BDM	9 LPA CTC (6 LPA Fixed +3LPA Variable) and lead your own team.



# Professional Development Resources



- 1 Training Materials**  
Access comprehensive guides and resources for continuous learning.
- 2 Webinars**  
Participate in regular online sessions with industry experts.
- 3 Skill Workshops**  
Enhance your professional toolkit with targeted skill development programs.



# Long-Term Career Prospects

1

**Business Development Associate**  
Start your journey with hands-on experience and MBA studies.

2

**Business Development Manager**  
Lead a team and drive organizational growth.

3

**Executive Leadership**  
Shape the future of education technology and business development.

4

**Transform Your Career with TWOSS!**  
Pursue your MBA while working at TWOSS, and upon completing your 2-year course without any breaks, you'll ascend to a leadership position with a CTC of 10 LPA, a staggering 150% salary hike in just 2 years. **This is more than just a job; it's your pathway to becoming a leader!**

# Join the TWOSS Family Today!

## Innovation

Be part of a company at the forefront of education and technology.

## Growth

Accelerate your career with clear pathways for advancement.

## Impact

Make a difference in students' lives and the education sector.

## Community

Join a supportive team dedicated to mutual success and growth.

